



PRINCIPLES OF COMMERCE HSSC-I

Time allowed: 2:40 Hours

Total Marks Sections B and C: 60

NOTE: Answer any nine parts from Section 'B' and any two questions from Section 'C' on the separately provided answer book. Use supplementary answer sheet i.e. Sheet-B if required. Write your answers neatly and legibly.

SECTION – B (Marks 36)

- Q. 2 Attempt any NINE parts. The answer to each part should not exceed 5 to 6 lines. (9 x 4 = 36)**
- Give any four characteristics of sole tradership.
 - Why J.S. Company is called an artificial person?
 - Write any four differences between Factors and Brokers.
 - Define wholesale trade. Also write any two services of wholesaler for society.
 - Write down about any four advantages of life insurance.
 - What do you know about departmental stores?
 - Write down about differences between Home Trade and foreign trade (any four).
 - Write down about Nominal partner.
 - What do you know about Bonded Warehouses?
 - Make comparison of Shareholder and Debentureholder (any four).
 - Define Horizontal and Vertical filing.
 - Explain Secondary Industry.

SECTION – C (Marks 24)

- Note: Attempt any TWO questions. All questions carry equal marks. (2 x 12 = 24)**
- Q. 3 Define commerce. Also discuss the importance of commerce in detail.**
- Q. 4 Make comparison of Memorandum of Association and Article of Association.**
- Q. 5 Define Business letter. Also write down about parts of Business letter in detail.**

حصہ دوم (کل نمبر 36)

(9x4=36)

سوال نمبر ۲: مندرجہ ذیل میں سے کوئی سے نو (09) اجزاء کے پانچ سے چھ سطروں تک محدود جوابات لکھیں:

- واحد ملکیتی کاروبار کی کوئی سی چار خصوصیات تحریر کیجیے۔
- کاروباری تنظیم (مشرک سرمایے کی کمپنی) کو مصنوعی انسان یا آرٹیفیشیل پرسن کیوں کہا جاتا ہے؟
- عامل یا فیکٹر اور بروکر میں کوئی سے چار فرق بیان کیجیے۔
- تھوک فروشی کی تعریف کیجیے۔ نیز تھوک فروشی کی معاشرے کے لیے کوئی سی دو خدمات تحریر کیجیے۔
- زندگی کے بیمہ کے کوئی سے چار فوائد تحریر کیجیے۔
- شعبہ داری سنور کے بارے میں آپ کیا جانتے ہیں؟
- ملکی اور غیر ملکی تجارت میں کوئی سے چار فرق بیان کیجیے۔
- نمائشی حصہ دار کے بارے میں تحریر کیجیے۔
- بانڈ گودام کے بارے میں آپ کیا جانتے ہیں؟
- حصہ دار اور تمسک دار کے درمیان کوئی سے چار نکات کا موازنہ کیجیے۔
- افتی اور عمودی مسل بندی کی تعریف کیجیے۔
- ثانوی صنعت کی وضاحت کیجیے۔

حصہ سوم (کل نمبر 24)

(2x12=24)

(کوئی سے دو سوال حل کیجیے۔ تمام سوالوں کے نمبر برابر ہیں۔)

- سوال نمبر ۳: کامرس کی تعریف کیجیے۔ نیز کامرس کی اہمیت کے بارے میں تفصیلاً تحریر کیجیے۔
- سوال نمبر ۴: کمپنی کے آئین اور ضوابط کمپنی کا موازنہ کیجیے۔
- سوال نمبر ۵: کاروباری خط کی تعریف کیجیے۔ نیز کاروباری خط کے حصوں کے بارے میں تفصیلاً تحریر کیجیے۔



Roll No.

Answer Sheet No. _____

Sig. of Candidate. _____

Sig. of Invigilator. _____

PRINCIPLES OF COMMERCE HSSC-I
SECTION – A (Marks 15)

Time allowed: 20 Minutes

NOTE: Section–A is compulsory. All parts of this section are to be answered on the question paper itself. It should be completed in the first 20 minutes and handed over to the Centre Superintendent. Deleting/overwriting is not allowed. Do not use lead pencil.

Q. 1 Circle the correct option i.e. A / B / C / D. Each part carries one mark.

- (i) When a person provides his services to another person or any institution on the basis of pre-determined terms and conditions it is called:
A. Employment B. Profession C. Business D. None of these
- (ii) When trade, exchange of goods or business is conducted within the boundaries of a country it is called:
A. Home Trade B. Foreign Trade C. Both A and B D. None of these
- (iii) Letter of credit is opened on the request of:
A. Importer B. Exporter C. Government D. None of these
- (iv) Which business organization is formed and run by a single owner?
A. Sole tradership B. Partnership C. J.S company D. None of these
- (v) The best form of partnership deed is:
A. Oral B. Written and Registered
C. Written D. All of these
- (vi) Indigenous Banker is an example of _____ kind of finance.
A. Short-term finance B. Medium-term finance
C. Long-term finance D. None of these
- (vii) Which business organization has separate legal entity apart from its members?
A. Partnership B. Sole tradership C. J.S company D. None of these
- (viii) Vending Machine is an example of:
A. Whole selling B. Retailing C. Both A and B D. None of these
- (ix) The first meeting of company's shareholders is called:
A. Statutory meeting B. Annual General meeting
C. Extra Ordinary meeting D. None of these
- (x) A multiple shop consisting of a number of similar shops operating in different cities and owned by a single owner is called:
A. Departmental store B. Chain store
C. Super market D. None of these
- (xi) Which is the machine used for affixing letters and enclosures or other pages together is called:
A. Stapler remover B. Punching Machine
C. Stapler Machine D. Folding Machine
- (xii) Shares issued to promoters are called:
A. Deffered shares B. Ordinary shares
C. Preference shares D. None of these
- (xiii) Is the most advanced, fastest and modern means of transport.
A. Water transport B. Air Transport C. Rail transport D. Road transport
- (xiv) Cooperative society is registered under cooperative society act:
A. 1925 B. 1926 C. 1927 D. 1924
- (xv) Warehousing removes:
A. Human obstacle B. Time obstacle
C. Obstacle of place D. Obstacle of Danger

For Examiner's use only:

Total Marks:

15

Marks Obtained: